

# November 2021 **ECHOES**



[championhills.com](http://championhills.com) | [@ChampionHillsCommunity](https://www.instagram.com/ChampionHillsCommunity) | 828.696.1962

# Improving Our Community - Inside and Out

## by General Manager, Dana Schultz

I hope all of you were able to enjoy this beautiful Fall Season with a walk through the community, a game on the course or courts, or just taking in the amazing sunsets from your patio.

Thank you to all 305 Members who completed our 2021 Membership Satisfaction Survey. We are thrilled to share with you that we exceeded our Net Promotor Score goal of 56 and you scored us a 60! This places us in the Top 10% of the entire Troon Prive portfolio for 2021. Your feedback is invaluable, and as we analyze the statistics and comments of the survey, department by department, we will continue to focus on steady improvement and how we can position Champion Hills to be the best.

As we head into the Winter season, we have several exciting project in the works:

- We will break ground on two pickleball courts.
- Professional golf course photographer, Dave Samson, will capture beautiful fall course shots for updated marketing efforts.
- Repairs will be made on the Clubhouse roof where the weathervane is located.
- We will be replacing the pipe on Hole #5 to improve overall aesthetics of the course.
- We will transition to a new Member online portal and point of sale system called Jonas Software, which is a Troon preferred vendor.
- Due to the high traffic, the carpet in the Fazio Pub will be replaced.
- We will continue Greens Surrounds turf replacement in the Spring.
- Community Leaf pickup will begin in late December.

As we finalize the dates of these projects, we appreciate your support and understanding as we will have some closures that will need to take place to allow for contractors and staff training. This being said, we will be sure to communicate that out as soon as the information is available.

This season, Champion Hills would like to focus not only on improving the club, but also the areas surrounding our community. There are many acts of charity that are on the hearts of our members and staff, and we cannot thank everyone enough for their contributions.

I hope you have a chance to spend time with us over the holiday season as we have and active schedule this year, which you will hear about in the pages that follow. Thank you for your continued support of our Club and Staff. Our genuine community and club culture are rooted from your positive and constructive feedback, along with memorable smiles and laughter.

Take care,  
Dana Schultz, PGA







FRIDAY, NOVEMBER 12

# GRATITUDE GALA

5:30 PM COCKTAILS | 6 PM DINNER | 7 -9 PM DANCING

**\$85<sup>++</sup> PER PERSON**

We all have a lot to be thankful for, and in honor of that, we are hosting a delightful evening of charity and celebration. The Gratitude Gala kicks off our IAMA Food Drive & gives back to the community.

In appreciation of your donations, for every two (2) cans donated, you will receive one (1) drink ticket (up to 4 maximum) valid through November 19.

Sign up on [chmember.com](http://chmember.com).

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## | MENU |

### **Passed Hors d'Oeuvres**

Smoked Salmon, Dill & Goat Cheese Phyllo Cups  
Seared Tuna Wonton Crisp with Miso Ponzu Glaze

### **Salad**

*Baby Greens, Golden Beets, Pickled Watermelon Radish, Pistachios,  
Feta Cheese, Citrus Tarragon Vinaigrette*

### **Entrée (Choice of One)**

*Seared Petit Filet Mignon with Truffled Mushroom Demi-Glace*  
-or-

*Grilled Sixty-South Salmon with Apricot-Rosemary Glaze*

### **Entrées come with the following sides:**

Roasted Garlic Duchess Potatoes & Bacon Wrapped Roasted Asparagus

### **Dessert**

Apple Blossom Tartelette with Cinnamon Ice Cream

# WOMEN HELPING WOMEN BY DR. JERRY COLUCCELLI

I'm very proud to say that the members of Champion Hills have been very supportive of Pardee Hospital throughout the years. Dorsa McGuire is the past president of the Foundation Board and Bill Jensen and I are current Foundation Board Members. One of our pet projects is the Women Helping Women Program.

This program, which has been around for 24 yrs., addresses the healthcare needs of women by supporting them not just financially but emotionally and physically as well. With every 1 out of 8 women in this country developing breast cancer, along with osteoporosis and cardiovascular disease, it's easy to see the impact upon our community.

Over the years we have been able to raise \$2 Million for this worthy cause. Our biggest fund raiser has been a luncheon event. However, due to Covid-19, we are unable to host this year's event. We have sent out "Un-Invitations " for the cancelled luncheon to previous financial supporters. Our hope is that they and the rest of the community will once again step up and contribute to this worthy cause.



The Women Helping Women fund was established in 1996 to meet the needs of low and moderate income, uninsured women who find themselves in a difficult situation and need immediate help to cover the cost of healthcare services. Women Helping Women is designed to provide supplementary support for women who need financial assistance for medically necessary care.

For the last 25 years, Women Helping Women has raised over \$2 million to provide uninsured and underinsured women facing challenging medical conditions like cancer, osteoporosis, and heart disease with needed services through Pardee UNC Health Care. Just as importantly, Women Helping Women offers a network of emotional support to these women, providing strength and hope as they navigate their health crises.

When you donate to Women Helping Women, you aren't just impacting the lives of women in our community — you are saving lives. Your financial support helps underserved women in our community gain access to facilities, services, and equipment at Pardee UNC Health Care, as well as offering them much-needed emotional support.

**If you wish to contribute to this amazing cause, visit  
[Pardeehospitalfoundation.org](http://Pardeehospitalfoundation.org) or contact Dr. Jerry Coluccelli**

# EMPLOYEE HOLIDAY FUND



Remember our employees this holiday season. Many of you have given every year, and we are so grateful for your generosity. We are asking for your continued generous support of the Fund again this year.

[\*\*CLICK HERE TO DONATE\*\*](#)



**LAST CHANCE TO DONATE: NOVEMBER 25**



Dawn Ottman will showcase her thoughtfully handcrafted, high-quality accessories and home décor in our terrace room from 3pm - 8pm. All profits from her sales will go directly to Hope for Haywood relief efforts. Credit cards and checks are accepted.

**NOVEMBER 11**



## ANGEL TREE

Please take an Angel from our display in the Clubhouse lobby and make Christmas magical for a local child in need! If you will not be here for the holidays but you would like to sponsor a child, email Cindy Schafer at [cindyschafer3@gmail.com](mailto:cindyschafer3@gmail.com).

**NOVEMBER 3 - NOVEMBER 29**

Bins will be placed in the Clubhouse and Wellness Center to collect donations of nonperishable foods that will then be distributed to those in need.

**NOVEMBER 12 - NOVEMBER 26**

CHAMPION HILLS

## FOOD DRIVE

IAM  INTERFAITH  
ASSISTANCE MINISTRY



## TRIVIA NIGHT | NOVEMBER 3

Cocktails: 5:30 | Dinner: 6 | Game: 7

To register your team,  
call Shelly Metcalf at  
828.696.1962 ext 1317



### **Quizzly Bears**

Chuck & Tammara Darnell, Shannon & David Hitchcock,  
Pat & Tom Van Laar



## WICKS & WINE

**November 4**

Enjoy a glass of wine while crafting and  
customizing your own soy candle.

## HOPE FOR HAYWOOD FUNDRAISER

**November 11**

Set In Stone handcrafted, high-quality accessories and home décor will be  
available for purchase in the Terrace Room from 3pm - 8pm. Proceeds will go  
towards Hope for Haywood.

## GRATITUDE GALA

**November 12**

We all have a lot to be thankful for!  
Come enjoy this delightful evening of  
charity and gratitude.

## TURKEY TROT

**November 15**

Run, walk or trot your way  
through the beautiful scenery at  
Champion Hills during this annual event.

## NATIONAL APPLE CIDER DAY

**November 18**

Enjoy hot apple cider and donuts in the  
Clubhouse Lobby from 10 AM - 12 PM.

## THANKSGIVING CELEBRATION

**November 25**

Celebrate with your friends and family  
at our annual Thanksgiving event.

Two seatings available:  
2 PM and 4 PM.

**Visit [chmember.com](http://chmember.com) to register for these events today.**



## LADIES' HOLIDAY TEA

**December 7**

The ladies of Champion Hills are invited to this holiday-themed tea party. While there, participate in a delightful activity.

## HOT COCOA MIXER

**December 12**

Warm up at the Clubhouse and enjoy a fantastic cup of hot cocoa!

## UGLY SWEATER PARTY

**December 16**

Don your most detestable sweater and drum up some cheer at this month's 3rd Thursday!

## HOLIDAY PARTY

**December 2**

Tis the season to celebrate! Head over to the Clubhouse for an evening of fun and merriment.

## WINTER WINE DINNER

**December 8**

Enjoy a delicious dinner paired perfectly with a signature wine.

## WINTER WINE DINNER

**December 15**

Weren't able to attend the last one? Here is a second chance to enjoy a fantastic culinary experience at this member favorite event!

## NEW YEAR'S EVE

**December 31**

Ring in the new year at Champion Hills! Enjoy bubbles and great company as you dance your way into 2022.

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## OUTSIDE THE COMMUNITY

### CHRISTMAS AT BILTMORE

**Nov 5 - Jan 8**

Start a New Family Tradition and Celebrate the Holidays at Beautiful Biltmore Estate. Experience the Magic of Biltmore Estate Decorated with Thousands of Twinkling Lights.



### A FLAT ROCK PLAYHOUSE CHRISTMAS

**Nov 26 - Dec 19**

Bring the whole family to this dazzling holiday celebration, Playhouse-style!



# AROUND THE CLUBHOUSE



Men's Member-Guest Dinner Dance



Western Ladies' Night Out



Spooktacular



Howl-O-Ween

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## IN THE NEWS



Did you know that one of our members, Amy Conner-Murphy, was quoted in the Mansion section of the Wall Street Journal?

"Everyone is drawn to the majesty of elevation, whether you're on a mountain in the Alps or in the eastern part of our country in the Appalachian Mountains," said Amy Conner-Murphy, an Asheville, N.C.-based architect.

To read more, check out the article at <https://www.wsj.com/articles/high-altitude-homes-luxury-real-estate-11633012218>

Champion Hills has been featured in several articles recently! In case you missed it, here are several articles to check out:

[Aspire Luxury Living in WNC – A Beverly Hanks Magazine](#)

[Upscale Living - Fall 2021 Issue](#)

[Golf Vacations - September 2021 Issue](#)

[Golf Daily - Enhanced Vertical Membership](#)

[Golf Guide - The Perfect Fall Golf Getaway](#)



# GOLF UPDATES

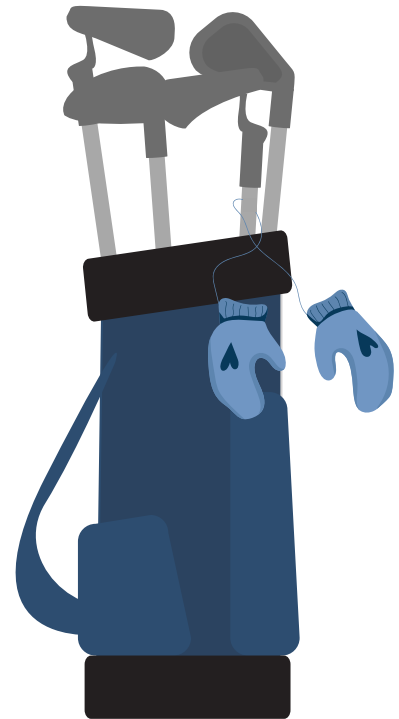
## UPDATE ON PREFERRED LIES

Preferred lies are in effect November-April in which case a ball lying in the fairway may be lifted, cleaned, and placed within 6 inches of its original position no closer to the hole.

## "PLAYING IN COLDER WEATHER"

by Head Golf Pro, Scooter Buhrman

1. Layers are Key - Use a lot of thin layers to build up warmth but still have enough movement to make a good turn.
2. Cover your Head – Find a warm hat and one that covers your ears.
3. Use your pockets – When you are not hitting remember to keep your hands in your pockets. Always a good idea to get some hand warmers from the golf shop as well!
4. Warm Up – Always give your self some time to warm up before teeing off.
5. Hit a few balls, make a few practice swings, or even do a few jumping jacks!
6. Continue to drink water – It is important to continue to stay hydrated even though you may not be sweating.
7. Take an extra club – The cold weather will impact your golf ball and many shots will not go as far as you normally hit them.



## LADIES' CLOSING DAY

The Women's Golf Association at Champion Hills celebrated an amazing tournament season. We look forward to seeing everyone on the course again soon.



# TOURNAMENT WINNERS

## MEN'S GREEN TEE CUP



**Flight 1**

Al Rex & Mark Brown



**Flight 2**

B.T. Alexander & John McGuire



**Flight 3**

Dirk Novosad & Dung Phan



**Flight 4**

Jorge Cano & Brian Fitzgerald



**Flight 5**

Jim Petillo & John Piowaty

## SPOOKTACULAR



**First Place Champions**

Richard Washer & Marion Washer  
Joe Simonoko & Dawn Ottman



**Wooden Spoon Award**

Jay Shcafer & Pat Petillo  
Margaret Mellott & Amy Mayernik



## COUPLES CLOSING DAY

**Dung & Christina Phan**  
**Ken & Susan Thomas**



## LADIES' MEMBER-MEMBER



**Ladies' Member-Member Champions:**  
Chris Smith and Lisa Gray



## MEN'S MEMBER-GUEST



**Men's Member-Guest Champions:**  
Rick Macklin and Joe Naret



## M&M CUP TOURNAMENT



**M&M Cup Champions:**  
Herb Miller, Rick Kemp, Curt Marker,  
Todd Roadman, and Paul Hummer





# THE BENEFITS OF HAVING A PERSONAL TRAINER

Working out can be intimidating. It's normal to have goals and be unsure how to achieve them, and it's completely normal to lack motivation at times. A personal trainer can help you overcome your obstacles and take you to new heights on your fitness journey. Consider these benefits of hiring a personal trainer:

## Education

Being educated while exercising is essential in maximizing effectiveness and reducing risk of injury. A personal trainer will teach you everything you need to know about exercising. They will put together the perfect routine to help you achieve your goals, demonstrate the correct posture for each exercise.

## Motivation

Regular sessions with a personal trainer may give you the boost you need and having someone in your corner to push and encourage you can be rewarding. Sometimes all we need is a little more support and an appointment on the calendar.

## Accountability

Accountability goes hand-in-hand with motivation. Throw the "I'll go tomorrow; I'm too tired" excuses out the door because a personal trainer will ensure that won't happen. Sticking to a fitness schedule gives you incentive to follow through and is the best way to achieve your goals.

## Personalized Plan

A common misconception is that personal trainers are high energy, in your face, and work you to exhaustion with heavy lifting, which is far from the truth. Be sure to tell your trainer what you're looking for and together you can develop a plan tailored to you. Then your personal trainer can set realistic goals based on your abilities and make adjustments where necessary, like if an old injury makes a certain exercise difficult. This will help you remain effective while keeping your body healthy.

## Challenging

It's easy to get bored with your fitness routine. Maybe you've plateaued or aren't seeing the results you want. A personal trainer will challenge you and take you to the next level. They will implement exercises to keep you off that plateau and introduce new exercises to keep your workouts fun and fresh. Plus, it's always rewarding to succeed when challenged.

## VARIETY

Your trainer will develop a routine for you with plenty of variety. This may include machines, free weights, bodyweight exercises like TRX, and cardio. No two workout days will be the same, making each day fun and new.

## BETTER IMPROVEMENTS

Studies have shown that there are better strength improvements with supervised training than without. Personal trainers will coach, push, and motivate you more than you may be able to yourself.

Don't let intimidation hold you back! The benefits of personal training outweigh your fears by a long shot and can really help you achieve your goals. Meet with one of our Champion Hills personal trainers to discuss your personal fitness goals.



**Elijah Askew can be  
contacted at  
828-450-2414**



**TJ Vore can be  
contacted at  
828-606-8887**

WORDS ON WELLNESS

Champion Hills

# TURKEY



# TROT

**MONDAY  
NOV 15  
1 PM**

Run, walk, or trot your way through the beautiful fall scenery!



68 OLD HICKORY TRAIL | 4,243 SQ FT

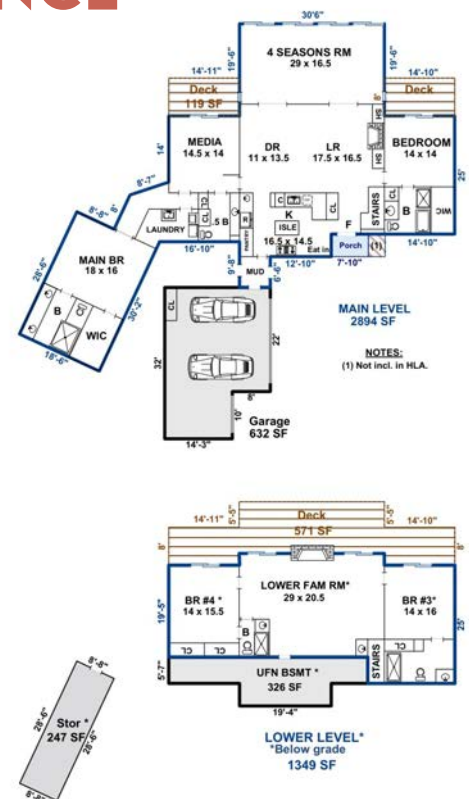


## IMPRESSIVE VIEWS AND CASUAL MOUNTAIN ELEGANCE



### FINISHED HEATED LIVING AREA

MAIN LEVEL = 2894 SF  
 LOWER LEVEL\* = 1349 SF  
 Below Grade\*  
**TOTAL = 4243 SF**





## WHAT DO PAST YEARS TELL US ABOUT TODAY'S MARKET?

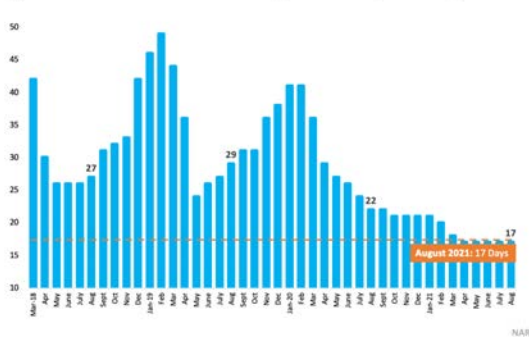
As you follow the news, you're likely seeing headlines discussing what's going on in today's housing market. Chances are high that some of the more recent storylines you've come across mention terms like cooling or slowing when talking about where the market is headed. But what do these terms mean? The housing market today is anything but normal, and it's still an incredibly strong sellers' market, especially when compared to the few years leading up to the pandemic. With that in mind, what can previous years tell us about today's real estate market and if it's truly slowing?

### We're Still Seeing an Above Average Number of Sales

You may see headlines about a drop in home sales. But are those headlines telling the full story? The most recent Existing Home Sales Report from the National Association of Realtors (NAR) does show a drop of about 2% from July to August. But the month-over-month decline doesn't provide the full picture.



### Homes Are Selling Quickly Today



### Houses are Selling Faster than Usual

You may see headlines about a drop in home sales. But are those headlines telling the full story? The most recent Existing Home Sales Report from the National Association of Realtors (NAR) does show a drop of about 2% from July to August. But the month-over-month decline doesn't provide the full picture. Again, if we look back at data from previous years, we can see the average time on market – 17 days – means homes are selling faster than a normal pace.

### Bidding Wars Are Still the Norm

The Realtors Confidence Index from NAR also shows a drop in the average number of offers homes are receiving in August, and many headlines may simply focus there without providing the important context. Again, it's important to compare today's market to trends from recent years. Currently, the average number of offers per listing is higher than 39 of the previous 45 months. That means the likelihood of a bidding war on your home is still high. And the number of offers your house receives can have a major influence on the final sale price.



### So, Is the Market Slowing Down?

While there are slight declines in various month-to-month data, it's important to keep historical context in mind when determining what's happening in today's market.

Odetta Kushi, Deputy Chief Economist at First American, put it best recently, saying:

"It's not the white-hot market from earlier in the year & it's not the 2020 market benefiting from a wave of pent-up demand but make no mistake this is still a hot housing market."

### Bottom Line

Don't let headlines make you rethink listing your home this fall. Selling today means you can still take advantage of high buyer demand, multiple offers, and a quick sale. If you're thinking of selling your house, let's connect and discuss why this fall is the perfect time to do so.



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1 Clubhouse Closed	2 Burger Night	3 Trivia	4 Wicks & Wine Grace Peary Jewelry Show Thirsty Thursday	5	6 Cantina Night
7 Sunday Brunch	8 Clubhouse Closed	9 Burger Night	10	11 Hope for Haywood Fundraiser  Thirsty Thursday	12 Food Drive Begins  Gratitude Gala	13
14 Sunday Brunch	15 Turkey Trot  Clubhouse Closed	16 Burger Night	17	18 Apple Cider Day  Thirsty Thursday - 3rd Thursday	19	20
21 Sunday Brunch	22 Book Club  Clubhouse Closed	23 Burger Night	24	25 Thanksgiving Day	26 Food Drive Final Day	27
28 Sunday Brunch  Hannukah Begins	29 Clubhouse Closed	30 Burger Night	31			